

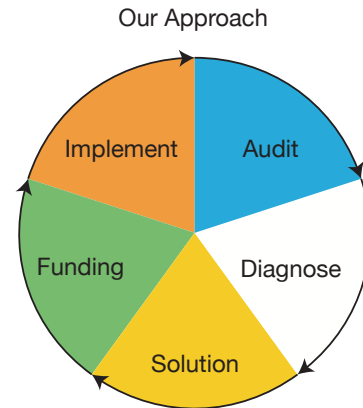
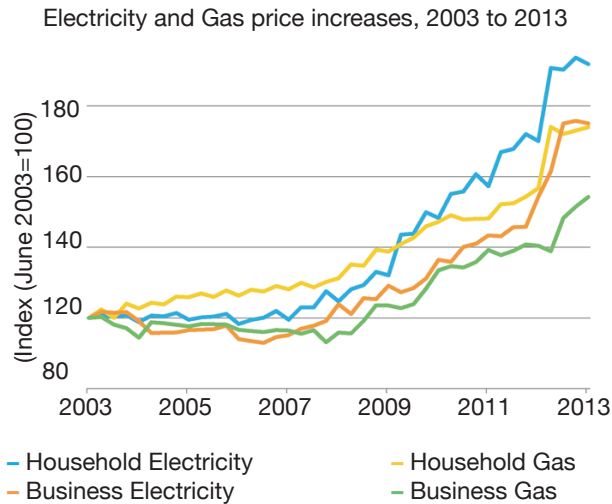


SMARTER ENERGY SOLUTIONS

Strategic advice that enables businesses
to reduce their long-term energy cost

The current state of Australia's electricity market

All across Australia electricity costs are on the rise, while operating margins continue to tighten. This is made starkly apparent in the table below.



We audit your business then design, install and provide innovative solutions, to reduce energy expenses.

Did you know: energy costs are not fixed

The key issues stopping businesses reducing their energy costs

Lack of trust. Sales firms can promise reduced costs, cutting-edge equipment, and unparalleled service, but when it comes to execution, they fall short on delivery. This leads to reduced trust in the market. Unfortunately there is no regulation as to standards that protect consumers.

Lack of reliable information. While businesses may be looking to reduce their costs, they find there is a lack of reliable, trustworthy information out there to provide them with the answers they require.

Lack of time. You need to focus on your core business and working with your clients. You don't have time to undertake research and to determine the best solution, company, or product that will suit your needs.

No single solution will do. Sales firms only sell a single solution. This either doesn't solve your business' problem, or doesn't provide a holistic solution to fix the overall issue.

Smart businesses are looking for ways to effectively reduce their energy costs, without interfering with their day-to-day business.

Holistic solutions for long-term energy reduction

As more and more businesses disconnect from the ageing energy grid, electricity costs continue to rise. Relying solely on grid power means your business is shouldering more of these costs.

But reducing your business' energy use and costs requires more than just one option, such as simply installing solar panels on your roof.

This will help, it's true – but it's only one piece of the puzzle. Orbit Switch provides smarter, holistic energy solutions for business who want to reduce their energy use permanently

What we achieve for businesses like yours

Orbit Switch can put holistic strategies in place that enable your business to reduce its energy cost by up to 90%. We've helped the following clients reduce their long-term energy cost.



GARDA



A strategic partnership and an integrated approach to energy efficiency, to deliver long-term savings for your business

Receive a customised energy-efficient strategy that works in the background. Orbit Switch delivers a holistic solution that includes practical, actionable advice. We plan, develop, and implement your solution for you.

Save money with more accurate projections. We utilise industry leading software to calculate our projections to ensure that what we promise you is delivered.

Gain better control with real-time monitoring. Each system we recommend as part of your solution features live monitoring. You receive access to see first-hand how your energy-efficient solution is performing.

Acquire access to our network of experts. Orbit Switch works with a hand-picked network of some

of the best energy consultants and manufacturers in the industry. When you partner with us, you get direct access to this network.

Get peace of mind you're working with the best. Orbit Switch's panel of experts are recognised industry leaders, each with the top industry accreditations and years of experience.

Our powerful energy efficiency strategies are tailored to your business. At Orbit Switch, our mission is to empower your business to reduce your reliance on grid power, and put strategies in place that reduce your energy use for the long term. A partnership with us enables you to isolate your business from damaging energy price rises, and continue to enjoy savings long into the future.

Our strategy takes a six-tiered approach



Adopting solar by making informed decisions

Solar power is on the rise. But while the technology is constantly improving, the market is swamped with low-quality Chinese products. Converting your business to solar has the potential to save you thousands of dollars every single year — if you use the right equipment. Orbit Switch will liaise with the best solar provider based on your circumstances, and help you set up a solar system that will see you reduce your reliance on grid power. We will educate you on which manufacturers to consider (and which to avoid) and ensure your system continues to deliver benefits for its entire lifespan.

Payback — under 4 years. ROI — over 25% pa.



Improving your power quality

If your business has a Power Factor of below .95 then you're paying for energy you aren't using, and indicates that you're losing energy somewhere in your electrical infrastructure. We conduct an energy review that assesses your business' power factor, and recommend appropriate solutions to fix these hidden issues.

Payback — under 2 years. ROI — over 50% pa.



Removing your peak demand charges by tariff reassignment

For businesses using between 100,000 and 200,000 kilowatts each year, electricity demand charges are incurred as part of your energy bill. In many circumstances, after adopting our recommendations your demand will fall below 100,000 kilowatts per annum, which allows your business to apply to change your tariff to one that doesn't incur demand charges. This strategy alone may save you tens of thousands of dollars.

Payback — under 1 year. ROI — over 90% pa.



Negotiating your energy rates

Did you know that as a business you can negotiate your energy rates without a broker? Orbit Switch will empower you to negotiate the best electricity rate available, so you can pay less for the power you use. We will show you how to avoid all the hidden fees and commissions that brokers tend to charge (and not disclose), so you get the best price available.



Optimising your lighting

There are more efficient ways to light your spaces. We perform an analysis of your energy consumption, and the type of lighting that you currently use. We then determine more energy-efficient ways to provide whole-of-site lighting solutions, which reduce your long-term energy use.

Payback — under 3 years. ROI — over 30% pa.



Leveraging new technology

Energy-efficient technology is evolving. Orbit Switch works directly with leading organisations to stay at the cutting edge of this field, so we can provide you with effective, future-focussed solutions for your business.

We then manage the entire project for you.

Secure your future with Orbit Switch

Future-proof your business and protect your bottom line with smarter energy solutions.

Contact us today to discuss how our long-term partnership will deliver significant savings for your business.

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